



NEWS RELEASE

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TotalMobile and Data Capture Solutions Partner to Provide Industry Leading Mobile Solutions

TotalMobile partnered with Data Capture Solutions to help joint customers increase efficiency, enhance productivity and escalate growth

Westborough, MA – September 9th 2011, TotalMobile is pleased to announce a strategic partnership and reseller agreement with Data Capture Solutions. Through this partnership and agreement Data Capture Solutions will market and sell TotalMobile's enterprise-wide mobility platform, combined with efficient mobility products, systems and related equipment.

Data Capture Solutions is a solutions supplier that provides a line of mobility services, software and hardware designed to meet customers' unique and changing requirements. The addition of TotalMobile's enterprise-wide mobility platform to the Data Capture Solutions' portfolio will provide customers with a customized one stop shop for all their mobility needs. This partnership offers customers with the best in class options for field mobility based hardware and software solutions.

Andrew Davidson, TotalMobile's Channel Development Manager commented on the partnership that, "We are incredibly pleased with the strategic partnership between TotalMobile and Data Capture Solutions. This partnership further enhances TotalMobile's claim to offer holistic mobility solutions to its customers and enterprises worldwide. We see substantial opportunity in the field mobility market and believe Data Capture Solutions' services are instrumental to our growth and continued success in this space."

Data Capture Solutions' Executive Mark Piquette, President of Solutions and Services, further elaborated on the partnership and stated that, "This new partnership with TotalMobile has further strengthened our position as a best in class, end to end Solutions Integration firm. Our combined solutions, from one standard platform, deliver higher levels of service and packaged applications for easy deployment of mobile solutions while eliminating the fragmented, manual and antiquated processes that exist today".

Data Capture Solutions' Frank Borghese, Vice President Sales, stated that "The TotalMobile partnership strengthens our field mobile solution offering, which we expect will contribute to significant solution sales growth in strategic markets that include field service and healthcare".

Enterprise Mobility provides a huge opportunity for an organization to extend enterprise information out to their field service unit. Field workers often struggle to make appropriate and informed decisions due to the lack of information available when they need it most. This is often due to a paper-based process with outdated methods of information collection and



storage. Making the field workforce truly mobile ready, means providing them with the best applications and devices possible which in turn will offer them the ability to improve productivity, increase efficiency and reduce the overall operational costs of the organization.

-- ENDS --

Notes for Editors

About TotalMobile

TotalMobile is a proven, prepackaged mobile applications platform focused on field force automation. TotalMobile allows workers in the field to capture information in real-time and relay this to back-office systems; workers reduce travel costs and time spent on processing paperwork. The solution allows organizations to leverage their current technologies to help reduce cost, increase compliance and increase efficiencies. TotalMobile is one of the few enterprise-wide mobility systems that can be used by all departments in an organization. TotalMobile offices are located at 24 Lyman Street, Westborough, MA 01581. TotalMobile can be reached at info@totalmobileusa.com or 508.366.8063.

Additional information about TotalMobile is available at <http://www.totalmobile.co> or follow TotalMobile on Twitter [@totalmobileusa](https://twitter.com/totalmobileusa).

About Data Capture Solutions

Data Capture Solutions is a \$30 million total solutions supplier of bar code scanning products, systems and related equipment to the following markets: Food, Retail Operations, Warehousing, Distribution, Transportation and Logistics, Wireless Field Mobile and Healthcare. Incorporated in 1992 by current president Joe Teixeira as a Value Added Reseller, Data Capture Solutions provides a complete range of products and services to meet our customers' unique and changing needs. In addition, with our state-of-the-art in-house software development team, Data Capture Solutions can offer customers customized one stop shopping for all their hardware and software needs.

Additional information about Data Capture Solutions is available at <http://www.datacapturesolutions.com>